

A SUBSTITUTE RESOLUTION

BY TRANSPORTATION COMMITTEE

RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A RENEWAL AGREEMENT TO CONCOURSE E FOOD AND BEVERAGE (RFP #2) RESTAURANT AND BAR CONCESSIONS AGREEMENT (FC-6004007847) WITH JACKMONT HOSPITALITY, INC. AND GLOBAL CONCESSIONS, INC. (JV) TO PROVIDE FOOD AND BEVERAGE SERVICES ON CONCOURSE E AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (“City”) owns and operates Hartsfield-Jackson Atlanta International Airport (“Airport”); and

WHEREAS, the City’s Department of Procurement solicited proposals for FC-6004007847 Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions on behalf of the City’s Department of Aviation; and

WHEREAS, Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) (“Jackmont”) was the successful proponent; and

WHEREAS, the City and Jackmont entered into that certain Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions dated as of June 8, 2006 (“Lease Agreement”), as authorized by the City Council on October 17, 2005 pursuant to Resolution 05-R-1837; and

WHEREAS, the Lease Agreement has an initial term of seven (7) years with an option, exercisable in the City’s discretion, to renew the term of the Lease Agreement for a single period of three (3) years; and

WHEREAS, Jackmont has provided satisfactory food and beverage services in the various locations at the Airport and continuing to provide these food and beverage concessions on Concourse E of the Airport is in the best interest of the City; and

WHEREAS, the Department of Aviation recommends that the City exercise and the City desires to exercise its option to renew the term of the Lease Agreement for an additional three (3) years.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute renewal agreement to Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar

**A RESOLUTION AS AMENDED
BY TRANSPORTATION COMMITTEE**

RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A RENEWAL AGREEMENT TO CONCOURSE E FOOD AND BEVERAGE (RFP #2) RESTAURANT AND BAR CONCESSIONS AGREEMENT (FC-6004007847) WITH JACKMONT HOSPITALITY, INC. AND GLOBAL CONCESSIONS, INC. (JV) TO PROVIDE FOOD AND BEVERAGE SERVICES ON CONCOURSE E AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (“City”) owns and operates Hartsfield-Jackson Atlanta International Airport (“Airport”); and

WHEREAS, the City’s Department of Procurement solicited proposals for FC-6004007847 Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions on behalf of the City’s Department of Aviation; and

WHEREAS, Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) (“Jackmont”) was the successful proponent; and

WHEREAS, the City and Jackmont entered into that certain Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions dated as of June 8, 2006 (“Lease Agreement”), as authorized by the City Council on October 17, 2005 pursuant to Resolution 05-R-1837; and

WHEREAS, the Lease Agreement has an initial term of seven (7) years with an option, exercisable in the City’s discretion, to renew the term of the Lease Agreement for a single period of three (3) years; and

WHEREAS, Jackmont has provided satisfactory food and beverage services in the various locations at the Airport and continuing to provide these food and beverage concessions on Concourse E of the Airport is in the best interest of the City; and

WHEREAS, the Department of Aviation recommends that the City exercise and the City desires to exercise its option to renew the term of the Lease Agreement for an additional three (3) years.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute renewal agreement to Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions with Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) for FC-6004007847.

BE IT FURTHER RESOLVED, that said renewal term will be for a period of three years (3).

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare a renewal agreement to Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions (FC-6004007847) for execution by the Mayor, with same to be approved as to form by the City Attorney.

BE IT FINALLY RESOLVED, that said renewal agreement shall not become binding on the City, nor will the City incur no liability hereunder until such renewal agreement has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV).

**A RESOLUTION
BY TRANSPORTATION COMMITTEE**

RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A FIRST AMENDMENT TO CONCOURSE E FOOD AND BEVERAGE (RFP #2) RESTAURANT AND BAR CONCESSIONS AGREEMENT (FC-6004007847) WITH JACKMONT HOSPITALITY, INC. AND GLOBAL CONCESSIONS, INC. (JV) TO EXTEND THE TERM OF THE AGREEMENT FOR ONE ADDITIONAL THREE YEAR PERIOD TO PROVIDE FOOD AND BEVERAGE SERVICES ON CONCOURSE E AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") owns and operates Hartsfield-Jackson Atlanta International Airport ("Airport"); and

WHEREAS, the City's Department of Procurement solicited proposals for FC-6004007847 Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions on behalf of the City's Department of Aviation; and

WHEREAS, Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) ("Jackmont") was the successful proponent; and

WHEREAS, the City and Jackmont entered into that certain Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions dated as of June 8, 2006 ("Lease Agreement"), as authorized by the City Council on October 17, 2005 pursuant to Resolution 05-R-1837; and

WHEREAS, the Lease Agreement has an initial term of seven (7) years with an option, exercisable in the City's discretion, to extend the term of the Lease Agreement for a single period of three (3) years; and

WHEREAS, Jackmont has provided satisfactory food and beverage services in the various locations at the Airport and continuing to provide these food and beverage concessions on Concourse E of the Airport is in the best interest of the City; and

WHEREAS, the Department of Aviation recommends that the City exercise and the City desires to exercise its option to extend the term of the Lease Agreement for an additional three (3) years.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute the First Amendment to Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions with Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) for FC-6004007847.

BE IT FURTHER RESOLVED, that the First Amendment shall extend the term of the Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions (FC-6004007874) for three (3) additional years.

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare a First Amendment to Lease Agreement for Concourse E Food and Beverage (RFP #2) Restaurant and Bar Concessions (FC-6004007847) for execution by the Mayor, with same to be approved as to form by the City Attorney.

BE IT FINALLY RESOLVED, that said First Amendment shall not become binding on the City, nor will the City incur no liability hereunder until such Amendment has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV).

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

This legislation allows the City to exercise the renewal option for the Concourse E Food & Beverage Restaurant & Bar Concessions agreement with Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) for a period of three (3) years as stipulated in the Lease Agreement.

2. Please provide background information regarding this legislation.

Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) have successfully operated multiple restaurant and bar locations on Concourse E since 2006. The Term of their Concessions Agreement provides an option to extend the agreement for an additional three years. The initial term will expire on May 30, 2013.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Concessions Lease Agreement

(b) **Source Selection:** N/A

(c) **Bids/Proposals Due:** N/A

(d) Invitations Issued: N/A

(e) Number of Bids: N/A

(f) Proposals Received: N/A

(g) Bidders/Proponents: N/A

(h) Term of Contract: Extended term of 3 years

4. Fund Account Center (*Ex. Name and number*): N/A

Fund: _____ Account: _____ Center: _____

5. Source of Funds: *Example: Local Assistance Grant* N/A

6. Fiscal Impact: Minimum Annual guarantee rent income of \$1,939,763

Example: This legislation will result in a reduction in the amount of _____ to Fund Account Center Number _____.

7. Method of Cost Recovery: N/A


Examples:

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.*
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.*

This Legislative Request Form Was Prepared By: Pat Armes

Date: November 27, 2012

To: Adam L. Smith, Esq., CPPB, CPPO
Chief Procurement Officer

From: Louis E. Miller 
Aviation General Manager

**SUBJECT: FC-6004007847 – Concourse E Food & Beverage Restaurant & Bar
Concessions – Request for Renewal**

The City of Atlanta entered into the subject Contract with Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV) on May 31, 2006. The initial term of the Contract was for seven (7) years, with one (1) additional three (3) year renewal option at the sole discretion of the City.

We have completed our review of Jackmont Hospitality, Inc. and Global Concessions, Inc. (JV)'s performance during the first term of the Contract and are recommending the Contract be renewed under this single renewal option for three (3) years in accordance with the terms and conditions of the Contract.

If additional information is required, please contact Philip Keller, Contracting Officer, at 404-382-2234.

cc: R. Council
P. Brown
P. Armes
J. Mann
E. Jenkins
P. Keller
A. Williams
K. Patrick
G. Geeter
J. Boston
File



TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Transportation

Chief of Staff Deadline: 12/28/12

Anticipated Committee Meeting Date(s): 1/15/13

Anticipated Full Council Date: 1/22/13

Legislative Counsel's Signature: Jonathan Hunt

Commissioner's Signature: [Signature]

Chief Financial Officer: N/A

Chief Information Officer Signature (for IT Procurements) N/A

Chief Procurement Officer Signature: Adrian J. Smith

CAPTION

RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A FIRST AMENDMENT TO CONCOURSE E FOOD AND BEVERAGE (RFP #2) RESTAURANT AND BAR CONCESSIONS AGREEMENT (FC-6004007847) WITH JACKMONT HOSPITALITY, INC. AND GLOBAL CONCESSIONS, INC. (JV) TO EXTEND THE TERM OF THE AGREEMENT FOR ONE ADDITIONAL THREE YEAR PERIOD TO PROVIDE FOOD AND BEVERAGE SERVICES ON CONCOURSE E AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

FINANCIAL IMPACT: (if any)

Mayor's Staff Only

Received by CPO: _____
(date)

Received by LC from CPO: _____
(date)

Received by Mayor's Office: 12-14-12
(date)

Reviewed by: [Signature]
(date)

Submitted to Council: _____
(date)